

FOR ALL MUST STUDENTS

TAKE PART IN A HIGH LEVEL SIMULATION

**INTERNATIONAL NEGOTIATIONS ON THE
SOUTH CHINA SEA**

A POLICY SIMULATION FOR STUDENTS

23-24 February, 2013

The simulation, held at MUST, is a high-level activity in which you will work as professional negotiators in a close-to-real setting to explore this topical issue in international relations. This simulation is run by Dr. Glenn Shive of the Hong Kong American Center. Dr. Shive is an expert in international relations and he has offered to repeat for MUST students the session that he ran in Hong Kong, which attracted major acclaim. The weekend will enable you:

- To experience the practice and challenges of real-world negotiation and resolution.
- To understand how to conduct real-world negotiations.
- To learn how to take account of different powers, perspective, parties, politics, interests and views in negotiations on sensitive issues.
- To experience conflict resolution and how to achieve resolution of negotiations.
- To work as a member of a negotiating team.
- To debate, make presentations and improve your decision making skills.
- To understand protocols and codes of conduct of negotiations.

You will be a member of a team of negotiators, having to negotiate a resolution of a sensitive matter in international relations, taking account of the views of other teams representing different countries and different interest/business/military/environmental groups of negotiators with different agendas, powers and interests. The weekend provides a valuable and rare opportunity for you to explore this topical issue in international relations and to experience the activities of realistic negotiation and resolution.

For further details:

- (1) Check you MUST email, or
- (2) Visit the website: <http://www.must.edu.mo/en/edc/programs> (see the pdf 'Simulation on International Negotiations on the South China Sea' on that website) or
- (3) Contact: Professor Keith Morrison: kmorrison@must.edu.mo or
- (f) Contact Ms. Keitha Wong: ☎ 8897 2261. Email: st Wong@must.edu.mo