# **Alice Ling Jiang**



Position: Associate Professor

Faculty: School of Business

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# Teaching and Research Areas:

## **Courses Taught**

**Integrated Marketing Communications** 

Consumer Behavior

Marketing: The Core

#### **Research Interests**

Marketing in Virtual World

Governance Strategy in Marketing Channels

Services Marketing

## Academic Qualifications

Ph.D., Marketing Southwest Jiaotong University, China, 2010
M. A., Management Southwest Jiaotong University, China, 2006

# **Teaching Experiences**

Associate Professor Marketing, School of Business,

Macau University of Science and Technology, Macau

July, 2015 - Present

Assistant Professor Marketing, School of Business,

Macau University of Science and Technology, Macau

September, 2010 - June, 2015

### Representative Publications

#### Journal Articles (English):

- Jiang, Ling, Minjoon Jun, and Zhilin Yang (2016), "Customer Perceived Value and Loyalty: How Do Key Service Quality Dimensions Matter in the Context of B2C e-Commerce?" Service Business, 10(2), 301-317.
- 2. Zhilin Yang, and **Jiang, Ling (Alice)** (2015), "Managing Corporate Crisis in China: Sentiment, Reason, and Law," *Business Horizons*, 58 (2), 193-201.
- 3. **Jiang, Ling (Alice)**, David S. Waller, Shaohan Cai (2013), "Does Ownership Type Matter for Innovation? Evidence from China," *Journal of Business Research*, 66 (12), 2473-2478.
- Jiang, Ling (Alice), Zhilin Yang, and Minjoon Jun (2013), "Measuring Consumer Perception of Online Shopping Convenience," *Journal of Service Management*, 24 (2), 191-214.

- 5. **Jiang, Ling (Alice)**, Zhilin Yang, and David Carlson (2012), "Marketing Professionals' Perceptions of Marketing Journals/Publications," *African Journal of Business Management*, 6 (11), 4317-4327.
- Yang, Zhilin, Chen Zhou, and Jiang, Ling (2011), "When Do Formal Control and Trust Matter? A
  Context-based Analysis of the Effects on Marketing Channel Relationships in China," *Industrial Marketing Management*, 40 (1), 86-96.

#### Journal Articles (Chinese, Selected):

- Jiang, Ling and Lei Wang (2010), "Comparison of Reference Group Influence on Purchase Decision of Different Product Types," *East China Economic Management*, 24 (6), 112-115.
- 2. **Jiang, Ling**, Tingrui Zhou, and Chengzhang Wang (2009), "Luxury Brand and Mass-Market Brand: The Different Roles of Reference Group Influence," *Forecasting*, 28 (4), 8-15.
- 3. **Jiang, Ling**, Tingrui Zhou, and Chengzhang Wang (2009), "Reference Group Influence on the Consumption of Luxury Brands," *Journal of Management Science*, 22 (5), 81-91.
- 4. **Jiang, Ling**, Tingrui Zhou, and Chengzhang Wang (2009), "A Study on the Effect of Luxury Band Purchase Value on Consumer Loyalty," *Soft Science*, 23 (10), 50-54.
- Jiang, Ling, Chengzhang Wang, and Nan Jiang (2009), "Comparison Luxury Brand with Mass-Market Brand: Reference Group Influence on Self-Brand Connection," *Journal of Business Economics*, 215(9), 73-80.
- 6. **Jiang, Ling**, Nan Jiang, and Chengzhang Wang (2009), "Literature Review on Luxury Consumption Theory," *Journal of Sichuan University*, 161(2), 89-93.

#### Conference Proceedings:

- Jiang, Ling, Nan Jiang, Shixiong Liu (2011), "Consumer Perceptions of E-Service Convenience:
   An Exploratory Study," in Proceedings of *The 2nd International Conference on Challenges in Environmental Science and Computer Engineering, CESCE 2011*, December, Haikou, China, p.406-410.
- 2. **Jiang, Ling** and Tingrui Zhou (2009). "A Study on Reference Group Influence on Luxury Brand Loyalty", in Proceedings of 2009 Annual Conference of China Marketing Science, Nankai, China, p.1112-1122. (in Chinese)
  - \*\* Excellent Paper Award.
- 3. **Jiang, Ling** (2008). "The Differences on Reference Group Influence: Comparison Luxury Brand with Mass-Market Brand", in Proceedings of 2008 Annual Conference of China Marketing Science, Xian, China, p.1003-1012. (in Chinese)

## Recent Research Projects

- A Dynamic Model of the Effect of E-Service Quality Dimensions on Perceived Value, Principal Investigator, General Research Grant from Macau University of Science and Technology, 2016.
- Does ownership type matter for innovation? Evidence from China, Principal Investigator, General Research Grant from Macau University of Science and Technology, 2013.

- 3. The Effects of Casino Brand Sensitivity and Gambler Involvement on Casino Brand Loyalty, Principal Investigator, Macau Foundation, December, 2011 November, 2012.
- 4. *Measuring the effectiveness of the promotional program of Macau Certified Shop*, Investigator, project commissioned by Government Consumer Council, Macao SAR, 2010.

# Professional Qualifications and Awards

University Teaching Excellent Award, 2014, Macau University of Science and Technology